



June 30, 2023

Dear Customer:

Siemens Digital Industries Software is committed to providing you, our valued customer, with the most advanced products, services, and support to accelerate your digital transformation. For example, you can now take advantage of our new [Support Center](#) experience with faster and more relevant help, a fast-growing library of video tutorials, and access to end-user and support discussions in our [Product Communities](#). And of course, we are investing in our Siemens Xcelerator as a Service (XaaS) portfolio available to you with cloud-based capabilities.

We are committed to providing you with choices in our offerings, deployment, and license models, and transparency in our pricing. As part of this commitment, we are providing advance notice of the following upcoming **list price** changes effective October 1, 2023.

- Hybrid SaaS and SaaS subscriptions increase by 5 percent
- On premises subscriptions increase by 10 percent
- Perpetual software and maintenance increase by 15 percent
- Hardware increases by 10 percent

Customers **renewing term contracts** are also affected by the following price changes effective October 1, 2023.

- Hybrid SaaS and SaaS subscriptions increase by 5 percent
- On premises subscriptions increase by 15 percent
- Perpetual maintenance increases by 15 percent

We will continue to offer customers with perpetual maintenance and on premises subscription contracts the opportunity to upgrade to a three year hybrid SaaS subscription at a favorable rate.

Local and regional prices may change in addition to and independent of the changes listed above due to currency fluctuations. Active quotes submitted before this date will be honored through their expiration.

Thank you for being a loyal Siemens Digital Industries Software customer. If you have any questions, please do not hesitate to contact [<Local Contact>](#).

Best regards,

A handwritten signature in black ink, appearing to read "Bob Jones". The signature is fluid and cursive, with the first name "Bob" and last name "Jones" clearly distinguishable.

Bob Jones
Executive Vice President
Global Sales & Customer Success

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